

Media Release

VALIDITY Group Pty Ltd Appoints Jim Watson.

Melbourne, Australia. December 3, 2014.

Jim brings to our clients a depth and breadth of business acumen and experience gained during his years working across our entire Asia region, the US and Canada. His understanding of the desire and need for businesses to grow, together with his understanding and commitment to customer satisfaction, is outstanding and as such, he has earned a multitude of plaudits:

".. providing insights and recommendations "

"..energy, excitement and vision"

" ..insightful"

" ..the most effective sales person, business development expert and sales manager I have ever worked with"

" ..one of the most outstanding executives I know"

" ..he does it all – strategy, tactics, execution and motivation – as good as I have seen from anyone"

Jim's career spans roles that have included Managing Director, Board Chairman, Chief Executive Officer and Group General Manager. His career experience has been gained across start-ups, turn-arounds and major enterprises. It is his depth of experience and knowledge, together with the VALIDITY systems and processes, that ensures that our clients have access to the very best.

Jim has enjoyed a highly successful career and worked with some of the most significant business leaders of our time during his role as Managing Director of Gartner Group, Partner at Heidrick and Struggles, and Chairman and CEO at Reflex Security and other highly successful and significant roles.

Jim's passion and energy is easily translated to those with whom he works. It is a great pleasure to welcome him to our team and we look forward to him adding considerable value to our clients.

VALIDITY Group proudly represents this entire range of solutions throughout the Asia Pacific Region, and with personnel located everywhere provides clients with an engagement that supports them locally.

For further information or to arrange an informal discussion about our solutions, email info@validitygroup.net.

About VALIDITY Group

Enabling your People, your Sales and your Business – VALIDITY Group is focused on enabling and developing people, sales organisations and businesses to succeed and achieve their full potential. Our three pillars of Enablement solutions are clearly positioned into three focused elements. Each element is distinctly different and yet intrinsically connected.

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